



Benjamin Aguilera



Managing Partner
Corporate; International; M&A; Hospitality,
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Benjamin Aguilera has an extensive background in US corporate, M&A, finance, and securities matters (private placements and 1934 Act reporting). In addition, Benjamin has significant experience in international, cross-border transactions in: corporate, M&A, venture capital, finance, anticorruption protocols, hospitality, resorts, commercial and residential real estate, and mining. He is rated *AV®Preeminent™* by *Martindale-Hubbell®* and since 2006 has been nominated in *Best Lawyers in America®* – International Trade and Finance.

Benjamin has over 25 years of experience in the U.S. and in Latin America in corporate/business, international/cross-border transactions, start-ups, M&A, anticorruption protocols, venture capital investment, roll ups, formation of joint ventures and strategic alliances; incorporation of foreign subsidiaries; acquisition, financing, entitlement, development, and sale of hospitality, resort, commercial, and residential developments and mining projects; and issues regulated by NAFTA and other treaties and conventions between the U.S. and other countries. In addition, Ben assists in the development, coordination, and implementation of litigation, intellectual property, environmental, labor, and tax strategies in Latin American countries.

Benjamin was born and raised in Mexico. He earned his bachelor's degree in accounting in 1982 in Mexico City; obtained his Mexican public accounting license in 1983; and practiced public accounting in Mexico until 1985. In 1986 he earned a Masters Degree in accounting from the University of Texas at El Paso and in 1993 he earned his Juris Doctorate degree from Texas Tech University School of Law. Ben has been admitted to practice law in Arizona since 1993 and was licensed to practice public accounting in Arizona from 1993-2010.

Before founding Aguilera International Counsel, LLP, Benjamin practiced law as a shareholder at Greenberg Traurig, LLP from 2001 to June 2007; as an associate at Squire Sanders (US), LLP from 1998 to 2001; and at Snell and Wilmer, LLP from 1993 to 1998. He also practiced as a CPA with PricewaterhouseCoopers from 1986 to 1990 in the U.S. and from 1984-1985 with KPMG Peat Marwick in Mexico.

Areas of Experience

- Corporate and Business law
- Mergers and Acquisitions, including both stock and asset purchase transactions
- Start-ups; Roll ups; Venture Capital Investment/Financing
- Securities reporting and compliance under the Securities Exchange Act of 1934
- Anticorruption protocols in the US and abroad
- International/cross-border M&A, Venture Capital Investment/Financing in Latin America
- International Cross-border joint ventures and other strategic alliances
- Incorporation of entities in Mexico and other Latin American countries
- Purchase, sale, diligence, and entitlements of commercial and residential real estate, resorts, hotels and mining properties in Mexico
- Lease agreements for commercial and industrial space in Mexico
- Licensing, permitting and contracting under foreign manufacturing programs
- Manufacturing agreements, distribution agreements, services agreements, and shelter agreements between U.S. corporations and Mexican contractors
- Sale of goods agreements between U.S. and Mexican corporations
- Arbitration of cross-border disputes



Board, Professional & Community Activities

- State Bar of Arizona – International Law Section, Chair 2012 - 2014
- Arizona-Mexico Commission - Finance, Business and Legal Committee – Co-Chair, 2001 – Present
- Teen Addiction Anonymous – Board of Directors – Member, 2013-2016
- Greater Phoenix Chamber of Commerce - Board of Directors - Member, 2001-2008
 - Executive Committee - Member, 2004-2008
 - Audit & Governance Committee - Chair, 2005-2008
 - Nominating Committee – Chair, 2007-2008
 - International Committee – Chair, 2002-2004
- Border Trade Alliance, Board of Directors - Member, 2001 - 2004
- State Bar of Arizona - Securities Regulation Section
 - Executive Council – Chair, 2002 – 2003
 - Executive Council – Member, 1999 – 2003
- American Bar Association – Member
- Hispanic National Bar Association – Member
- State Bar of Arizona – Member
- Arizona Governor's Latin Advisory Council – Member, 2003-2006

Awards & Recognition

- Rated *AV®Preeminent™* by *Martindale-Hubbell®* (Peer Review 4.9 out of 5.0).
- *Best Lawyers in America®* – 2014-2011, 2006 Editions – International Trade and Finance.
- *Best Law Firms in America – First Tier®* – 2014-2011 Editions – International Trade and Finance.
- *Southwest Super Lawyers®* – Arizona 2012-2013 Editions – International.
- *Arizona's Finest Lawyers* - Inaugural 2011 Edition
- Madison Who's Who of Professionals - VIP Member, 2008-2009 Edition
- *The Business Journal of Phoenix* - "Who's Who in Law" - "Leading Lawyers," 2006
- *The Business Journal of Phoenix* - "Best of the Bar" - International Law, 2005
- *The Business Journal of Phoenix* - "Best of the Bar" - Corporate Law, February 2003
- *Today's Arizona Woman* – "25 Awesome Arizonans," January/February 2003
- *The Business Journal of Phoenix* - "Arizona All Stars," Top Minority Leader, Oct. 2002

Education

- J.D., Texas Tech University School of Law, 1993
- M.S., Accounting, University of Texas at El Paso, 1986
- B.A., Finance/Accounting, Universidad Tecnológica de México, 1982

Languages

- English
- Spanish

Admitted to Practice Law

- Arizona (1993-Present)

Admitted to Practice Accounting

- Arizona (1993-2010)
- Mexico (1983-Present)